

Your business travel partner in the Maltese Islands





The Company

In today's business environment, success depends on adopting the highest operating standards... Wasted budgets, lost time, missed opportunities and stranded travellers can all have an adverse effect on your operation. We at A.von Brockdorff Services Ltd. offer you a total Business Travel Management Service that will not only reduce your travel expenditure, but will guarantee that you enjoy our high standard of personal service.

<u>Incoming Travel</u> - A.von Incoming deals with all types of travellers visiting our Islands, be it a conference, incentive, business or leisure. Our experienced staff are committed to provide the highest quality of services at the most favourable rates. We specialize in organising Conference & Incentive Travel ensuring you reliability and peace of mind that your event is handled by professional people, as well as offering innovative and fresh ideas to suit all budgets and group sizes.

<u>Corporate Travel</u> - Our team combine to offer you years of experience in the travel industry and will assist you with your trip, be it for business or leisure. The Account Manager, your primary point of contact, will assist you with all air, hotel, car and transfer reservations. We can also arrange Concierge Services, book holiday extras such as a City tour, assist you with your passport and visa requirements as well as keep you informed on your destination. We are a one stop travel shop and offer a complete travel service. Our clients enjoy the benefits of small business professionalism together with the advantages of having the buying power of being part of the American Express Travel Network American Express Worldwide Customer Care® offers our clients assistance at over 2000 offices in over 130 countries.

<u>Leisure Travel</u> - The Cruise & Travel Group is our leisure wing. Let our experienced travel advisors organise the holiday of a lifetime for you. Be it a ferry, cruise, resort or an adventure holiday we represent some of the top brands like Club Med, G Adventures, Intrepid Travel, Princess Cruises, Holland America Line, P&O Cruises, Cunard Line, Seabourn, Luftner River Cruises and Fathom. We also have access to over 200,000 hotels and resorts worldwide. Let us make your dream holiday come true.



Why work with



- One of the oldest agencies on the island since 1913
- Dedicated team to ensure smooth operations
- Languages spoken in house English, Italian, French and Maltese
- Strong rapport with hotels and the local tourism industry
- Offers unbiased advice on destination, hotels, venues etc.
- Quality assured by the Malta Tourism Authority
- Agents of American Express GBT, Club Med and various cruise Liners
- Members of SITE, ASTA, MPI and local associations
- The company has an IATA agency and Leisure & Cruise department













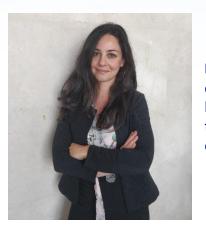
The Incoming Team



Chris Micallef, General Manager – Founder of the incoming department of the company over 20 years ago, has a wealth of experience in organising events of all sizes for different international organizations both locally and internationally.



Rachel Borg Cardona, Special Interest Travel Executive – Rachel is our expert when it comes to organize any Special Interest travel. Be it fine arts, religious, cultural, musical nothing is a problem for her to organize thanks to her knowledge and long experience in this business.



Eliza Galea, MICE Manager - Eliza's career in hospitality spans over 20 years and is experienced in the Destination Management business, attracting and hosting a different portfolio of clients to the Maltese Islands. Eliza is passionate in creating curative experiences that leave lasting impact.



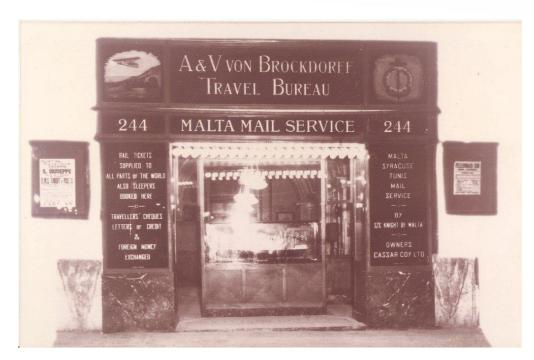
Maddalena Tommasini, MICE Executive – Maddalena is an experienced Events Executive with a demonstrated history of working in the hospitality industry. A passionate, determined and dynamic individual.



Paulanne Micallef, MICE Executive – A meticulous person who prides herself to attention to detail with perfect organizational skills. Highly experienced as worked in the industry these past 25 years.



Incoming Department Services



Office in Republic street in the early 1900's

A.von Brockdorff Services Ltd has a department dedicated solely for Conference & Incentive Travel run by experienced staff. Our team is committed to provide the highest quality of services. During these years we have built an excellent working relationship with the major hotels, restaurants and venues assuring you of a flawless event at the most favourable and competitive rates.

Simply contact us and we will carefully plan a tailor-made programme offering sound advice to ensure your stay in Malta is an unforgettable positive experience. As one of the leading DMC's in Malta our company can provide visitors with the quality of service they rightly deserve.

We provide full management services that include but are not limited to all land arrangements in The Maltese Islands including hotel & venue sourcing, team building & events, incentives, transfers, conference management, dinners, theming, audio visual & production, etc.

We also offer our services in Sicily.



10 reasons to choose Malta

- English + Multilingual European speakers
- International Chain hotels with Modern Conference facilities
- Climate 300 days of sunshine
- Proximity small island
- Value for money
- Accessibility
- Old meets new
- Culture and historically rich
- Local & International Cuisine
- Safe destination







Our Clients





























































What they say about us

Your ground agent in Malta Chris Micallef, was both efficient and a pleasure to work with in terms of negotiations on the ground with local suppliers and organising all the logistical aspects. He was dependable and flexible and always followed up quickly and with a good result. He is one of the best ground agents I have worked with which was a blessing as we started planning the meeting very late owing to other activities going on in the company. I highly recommend Malta/the Hilton hotel and conference centre to anyone wanting to do a similar meeting as the conference facilities are great and Malta is a nice small location so that you can keep your group together and focused. **Heather Williams, BD, UK**

Thanks, Chris, for your engagement and support for and during the IBM event. You were a perfect help and you held whatever you promised during the inspection tour and much more. You helped me to make this event a big success, for IBM, for our partners, and for my team and me. It was so easy and it was fun cooperating with you and I know we got along perfectly well. **Gerhard Weigel, IBM Germany**

Thanks for helping us out. You guys were great! And I am truly happy that you were our service provider. You guys are extremely professional, incredibly service oriented and flexible. And on top of that you are very sweet people! So thank you for helping make this a great event. **An Bomans, Honeywell, Belgium.**





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