



baltic  
travel  
group

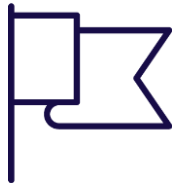
*Here. For You.*



# Company overview

- Offices in Riga, Vilnius and Tallinn
- In-depth knowledge of the Baltic Sea region
- Global business travel expertise
- Motivated and professional team
- 20 years of experience in travel business
- Financial stability and business volume
- Ability to add undeniable value to our clients
- Proven track record of success

# Short figures to get to know us better



3  
Baltic countries



12  
languages



53  
professionals



20  
years of experience



106K  
happy clients

# We are proud members of





meetings  
events



inbound  
tours



business  
travel



**WE ARE  
PROFESSIONALS  
OF CREATING  
EXPERIENCES**

Events that connect people, achieve goals and exceed expectations.

**MAKING  
UNFORGETTABLE  
JOURNEYS TO THE  
BALTICS**

Be it single travellers or groups, we'll plan their dream trip through for you.

**STRESS-FREE BUSINESS  
TRAVEL SERVICES FROM,  
TO AND THROUGH THE  
BALTICS**

Concentrate on your business tasks, we'll take care of the rest.





# MEETINGS & EVENTS





meetings  
events

# We organise your

- Meetings
- Incentives
- Conferences
- Congresses
- Events
- Exhibitions
- Team building activities
- Product launch





meetings  
events

# In 2019



330  
completed  
projects



+9%  
increase vs  
2018



# Why us?

- Unique locations for both small meetings and large conferences
- Exciting teambuilding activities for those ready to try something new
- Cultural and flavor adventures for any taste
- Outstanding accommodation – from modern hotels to private islands
- Individual solutions to make your event unforgettable

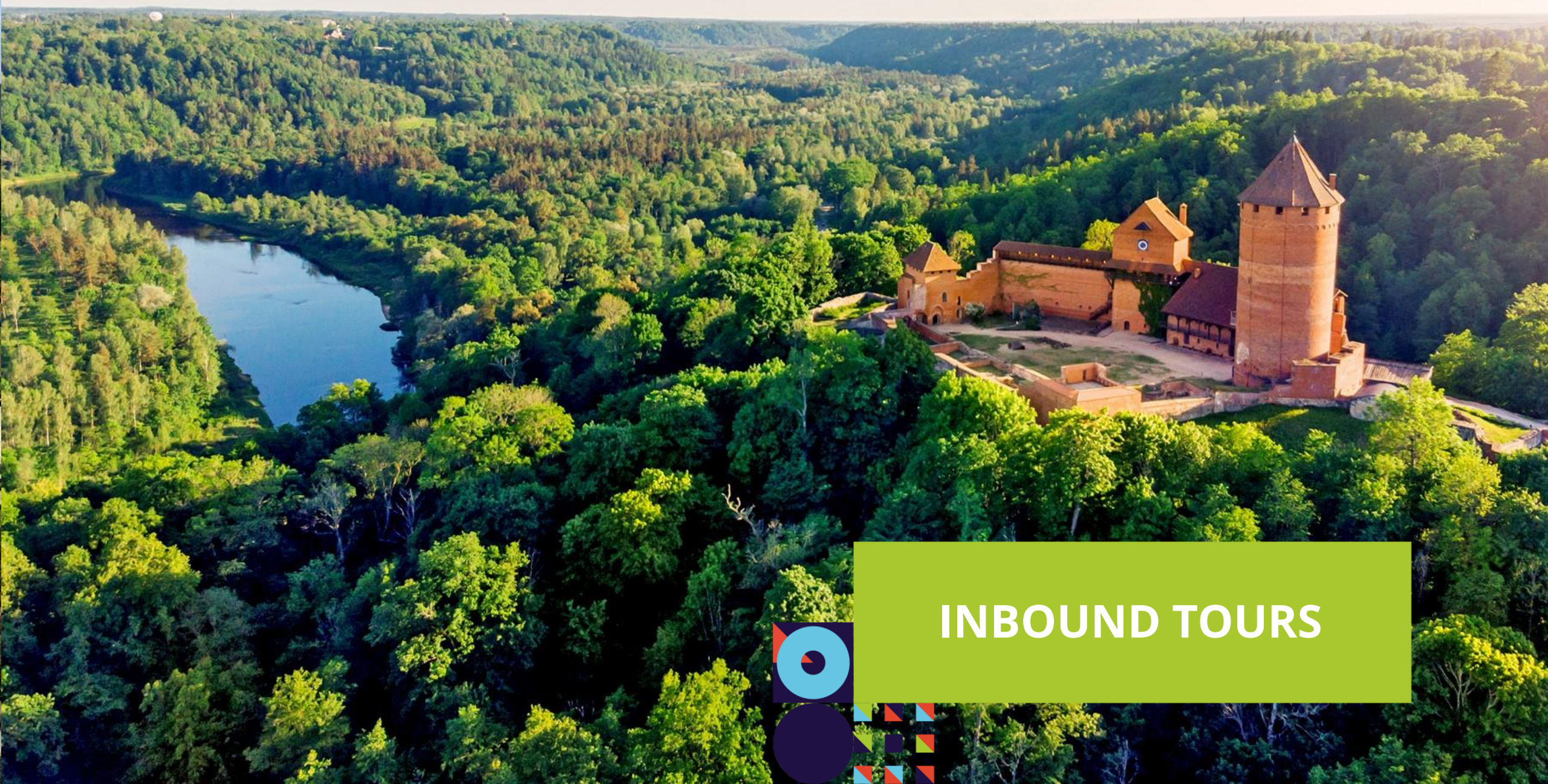


# Our portfolio



and other projects





# INBOUND TOURS





inbound  
tours

# We offer you

- Accommodation in more than 300 hotels in the Baltic States
- Sightseeing tours with multilingual guides
- Transport handling
- Restaurant reservations
- Tour packages for groups and individuals
- Shore excursions for all Baltic Sea ports
- Professional assistance by our experienced team





inbound  
tours

# In 2019



900 groups  
served



From 50+  
countries



27 000+  
visitors

# Why us?

- Personal approach to every request, professional and efficient offers
- Excellent market and product knowledge to build up exclusive itineraries in the Baltic States
- Tour planning for different budgets – from simple to luxury level
- Multilingual staff able to understand and adapt to working with different cultures





**BUSINESS TRAVEL**





# We provide you with

- Flight, train and bus tickets
- Car rentals & transfers
- Water transportation
- Hotel bookings worldwide
- Concierge services
- Visas and insurance services
- Business aviation
- Conferences
- Online booking tools for business travel needs







business  
travel

## In 2019



34 787  
business trips  
organised



890  
companies  
served

# Why us?

- Professional team
- Dedicated travel agent
- One-stop shop
- 24/7 support
- Individual approach
- Flexibility in financial conditions
- Confidentiality & security
- Cost optimisation
- Travel Policy implementation
- B2B online solutions



# Our clients





# SOCIAL RESPONSIBILITY



# Social responsibility



## Environment

We love the Baltic States.

We act to preserve our nature and cultural heritage to be able to share it with the world.

Our business is committed to green practices that inspire both employees and clients.



## Education

We believe that education is the gateway to a brighter future.

Our annual co-projects with SSE Riga and Vidzeme University over the years have positively influenced more than 200 young bright minds and alumni.



## Children

We dream of a world where every child is happy and cared for.

Some of our most cherished traditions are to assist in funding children's hospitals and organisations as well as participate in Job Shadow days.



# BTG Health & Safety Policy

Ensuring the well-being of our travellers during the global pandemic is of the utmost importance to us.



Closely monitoring local government policies & WHO guidelines



Compliance with physical distancing measures



Collaboration with committed suppliers (hotels, restaurants, transport companies etc.)



Company staff trained in general infectious control practices



Providing clients guidance on local COVID-19 control measures in their destination country



Regular office space deep-cleaning & disinfection



Year 2020 marks  
20 years of  
cooperation with  
partners all over  
the world!



# Contact us

[info@btgroup.lv](mailto:info@btgroup.lv)

+371 67228428

[www.baltic.travel](http://www.baltic.travel)



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